

WHEN YOU DECIDE FOR PE CONSULTING LTD, YOU WILL HAVE CHOSEN A PARTNER THAT CARES ABOUT YOUR PROJECT WITH A LOT OF EXPERIENCE COLLECTED FOR MORE THAN 30 YEARS, RUNNING GOLF RESORT PROJECTS AS WELL AS OPENING THEM AS "GOLFANLAGE SCHLOSS NIPPENBURG", GERMANY – "GOLF FLEESEENSEE", GERMANY – "THRACIAN CLIFFS", BULGARIA – "TBILISI HILLS", GEORGIA.

THE ABOVE-MENTIONED PROJECTS ARE EMBEDDED IN RESORT BUSINESSES; THROUGHOUT THIS EXPERIENCES IS GUARANTEED A HARMONIOUSLY & PROFESSIONAL LINING UP OF GOLF SERVICES WITH ACCOMMODATION & REAL ESTATE BUSINESS ALONG WITH ALL OTHER PARTS A RESORT INCLUDES AS DIFFERENT SPORTS ACTIVITIES, WELLNESS, BEACH ETC. FOR A MOST EFFECTIVE SALES & MARKETING AS WELL AS FOR THE INTERNAL USE OF BUDGETS.

OFFERED SERVICES OF PE CONSULTING LTD | PEC

BUDGET GOLF OPERATIONS	CONSTRUCTION & DEVELOPMENT SUPERVISING	ACCOMPANYING SERVICES
<p>BUDGETING FOR OWNERS/ INVESTORS, BANKS ETC. WITH BASIC FIRST BUSINESS PLAN</p> <p>This budget includes the financial enquiry for the bank needed and is the base for the upcoming years in the controlling accounting department for short-, mid- and long-term forecasts/budgeting.</p> <p>Development of a first and basic business plan.</p>	<p>MONITORING BUDGET ON THE BEHALF OF THE OWNERS/INVESTORS</p> <p>The construction services include search for the golf course designer as well as for the construction company that suits best the venue as for experience in this climate region and type of area for the best value/pricing.</p> <p>PEC is acting for the owners/investors in order to realize their requirements in monitoring and coordinating the designers work with the construction company and controlling accounting department.</p> <p>Site-visits depending on the stage of construction and on the agreement between the owners/investors and PEC.</p>	<p>BUILDING UP OPERATIONS UNTIL OPENING INCLUDING PRE-OPENING PHASE</p> <p>AGRONOMY CLUBHOUSE MEMBERSHIP GOLF OPERATIONS GOLF ACADEMY HUMAN RESSOURCES F&B PRE-OPENING PLANNING SALES & MARKETING PUBLIC RELATIONS</p> <p>More detailed information to be found below (page 2)</p>

ACCOMPANYING SERVICES

<p style="text-align: center;">AGRONOMY</p> <p>Finding best value/pricing suppliers for maintenance machinery and course furniture. Suggesting best concepts for maintenance building. Research for best agronomical services (Greenkeeping) for the Golf Course.</p>	<p style="text-align: center;">CLUBHOUSE</p> <p>Advising architect for club house building concept and areas.</p>	<p style="text-align: center;">F&B</p> <p>Suggesting best F&B concept (lease/rent, own operation) for the location and venue incl. search for the suitable staff running the F&B department.</p>
<p style="text-align: center;">GOLF ACADEMY</p> <p>Setting up a Golf Academy with experienced head staff and training concepts adjusted to the needs of the venue.</p>	<p style="text-align: center;">MEMBERSHIP</p> <p>Suggesting best possible and economical membership concept comparing competitors in- and outside the region.</p>	<p style="text-align: center;">HUMAN RESSOURCES</p> <p>Locating experienced and suitable staff for key positions for fair salaries. Training/educating staff for basic positions.</p>
<p style="text-align: center;">SALES & MARKETING PUBLIC RELATIONS</p> <p>Suggestion for resort-related best Sales & Marketing concept incl. Sales & Marketing plan. Media and photographers to get on site. Tourism activities to get started. FAM and Press trips to be organized for building up Tour Operator relations as well as media interest. > Positioning on Worlds Golfing Map</p>	<p style="text-align: center;">GOLF OPERATIONS</p> <p>Setting up Golf Department like ProShop and reception/administration. Also survey on best suppliers for ProShop goods, clients golf rental equipment, etc.</p>	<p style="text-align: center;">PRE-OPENING PLANNING</p> <p>Minimum 8 weeks before opening staff training and "real case" training for the whole operations and departments.</p>